







Journey Management

Online travel agency redtag.ca differentiates itself from other travel brands and continually improves customer experiences with actionable insights from customer data

Challenges

- Improve insights into cross-channel business activities
- Stay on top of significant activity on the site to identify opportunities
- Avoid issues that go unnoticed and impact revenue and customer satisfaction
- Manage more complex engagement strategies across channels

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Key Results



Adopted data-driven strategies



INCREASED Email Opens, Click-Throughs and Time Spent on SIte



Connected each step in customer journey



Put customers at the center of experiences



Adobe Campaign and Analytics enable us to remove friction from the overall process, develop true cross-channel experiences, measure engagement, and see where mobile experiences drive more customers to higher-converting channels with higher average order values.

Roberto Gennaro Chief Digital Officer, Redtag.ca

