



HIGH TECH



Personalized Subscription Messages

Cupid Media manages 35 dating websites in 24 languages around the world, delivering personalized recommendations in localized emails through automation with Adobe Campaign

## Challenges

- Streamline marketing communications by using a single platform for both advertising and marketing
- Eliminate multiple ESPs and improve operations to handle multiple regions, countries, and languages to reduce operational costs and time
- Automate email series that helps drive usage and engagement for new members, keeping them as active users

**Key Results** 



200M+ emails a month, personalized and localized across 35 dating websites, in 205 countries and 24 languages



Automated welcome series, on-boarding, and notifications of profile activity for 40,000 new members each day



A/B Testing incorporated with Adobe Target, to test content and personalization



Adobe was the only solution provider that delivered a full marketing stack that could handle our needs."

Jason Johnson Marketing Manager, Cupid Media



Read the Story

